

## Wynkoop tops list for fourth time, with \$52M

he top dogs in IBJ's annual list of All-Star solo agents are beginning to sound familiar.

Nos. 1, 2 and 3—Scott Wynkoop, Jamie Hall and Jeff Kucic, respectively—nabbed identical rankings for a second year in a row.

Wynkoop sold \$52.3 million in 2013 and 2014, closing 823 transactions.

Hall closed \$39.6 million in sales, and Kucic sold \$38.7 million worth.

The category includes agents who receive only clerical help.•



no. 2	no. 3
JAMIE HALL Carpenter Realtors	JEFF KUCIC Kucic Associates Realty
\$39,608,156	\$38,655,959
\$17,072,660	\$20,285,033
\$22,535,496	\$18,370,926
196	94
83	51
113	43
DND	\$1,674,433
0	0
Hendricks County	Fishers/Geist, Lawrence, Carmel, Noblesville, Westfield, Zionsville, Indianapolis downtown and north



	JENNIFER BLANDFORD Carpenter Realtors	NANCY MUTCHMORE Prudential Indiana Realty Group	STEVE CLARK RE/MAX Ability Plus	LAURA TURNER F.C. Tucker Co. Inc.	LARRY RASMUSSEN Century 21 Rasmussen	ANDY SHEETS Century 21 Scheetz	LISA AERNE F.C. Tucker Co. Inc.
Total sales volume	\$34,111,681	\$33,628,045	\$33,526,464	\$33,341,180	\$32,897,020	\$32,771,645	\$31,213,374
Sales volume 2014	\$18,403,675	\$18,089,245	\$22,467,269	\$9,708,444	\$15,347,990	\$18,323,780	\$17,206,924
Sales volume 2013	\$15,708,006	\$15,538,400	\$11,059,195	\$23,632,736	\$17,549,030	\$14,447,865	\$14,006,450
Total transactions closed	139	97	134	375	97	106	121
Transactions closed 2014	71	50	87	71	47	56	60
Transactions closed 2013	68	47	47	305	50	50	61
Largest transaction in '13-'14	DND	\$2,031,490	\$1,200,000	\$710,000	\$1,750,000	\$787,000	\$1,750,000
Number of team members	0	0	1	0	0	1	0
Primary territory	Boone, Hamilton, Hendricks, Marion counties	Carmel, Fishers, Noblesville, Zionsville, Avon, Brownsburg, Westfield, north Indianapolis	Carmel, Fishers, Zionsville, north Marion County	Hamilton County	Carmel, Fishers, Noblesville, Westfield, Zionsville	Morse Lake; Hamilton, Boone, Marion counties	Hamilton, Boone, Hendricks, Hancock, Marion, Tipton, Madison and surrounding counties
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