

# HHGregg Inc.

HHGregg Inc., 4151 E. 96th St., Indianapolis, 46240 (www.hhgregg.com), is a specialty retailer of home appliances, consumer electronics and furniture. It operates 226 stores in 20 states. In the first fiscal quarter, when ended June 30, 2016, HHGregg lost \$7.2 million, or 32 cents per share, on revenue of \$423.6 million. In the same period a year earlier, the company lost \$8.8 million, or 32 cents per share, on revenue of \$441.1 million. The company's shares trade on NASDAQ under the ticker symbol HGG. Information for Proxy Corner was taken from Yahoo Finance and the company's proxy statement dated June 30, 2016.

VALUE	10/6/16	10/6/15
Shares of common stock outstanding	27.8 million	27.7 million
Market value of one common share	\$1.84	\$5.16
Market value of common stock	\$51.2 million	\$142.9 million

# **NOTEWORTHY CONTROL**

# Freeman Spogli & Co.

Number of common shares: 13,475,981 Percentage of all shares: 48.5

#### **Solas Capital Management**

Number of common shares: 2,072,000 Percentage of all shares: 7.5

## **BML Investment Partners LP**

Number of common shares: 1,910,000 Percentage of all shares: 6.9

## **EXECUTIVE COMPENSATION**

	Total '16 compensation	Salary Bonus	Stock and option grants (1)	All other pay (2)	% change (3)
Dennis May (4) former president, CEO	\$1,125,439	\$657,200 \$0	\$167,125	\$301,114	7.0%
Robert Riesbeck (5) president, CEO	\$733,127	\$434,131 \$0	\$75,792	\$223,204	-16.7%
Charles Young (6) former chief human reso	\$452,295 urces officer	\$300,571 \$0	\$57,300	\$94,424	8.1%
Trent Taylor (7) former chief information	\$408,650 officer	\$302,347 \$0	\$57,300	\$49,003	-4.5%
Keith Zimmerman (8) chief merchandising office	\$580,864 cer	\$352,674 \$0	\$57,300	\$170,890	82.4%
Samuel Johnson senior vice president of s	\$432,112 tore operations	\$290,441 \$10.000	\$47,369	\$84,302	n/a

- (1) Grant date fair value of stock and options awards, as calculated in company's proxy statement in its grant of planbased awards table.(2) Includes non-equity incentive plan compensation, above-market or preferential earnings on deferred
- compensation and all other annual compensation.

  (3) Percentage increase or decrease in executive's total compensation vs. previous year.
- (4) May left company in February 2016. His 2016 compensation includes \$70,095 in severance.
- (5) Riesbeck was promoted from chief financial officer to interim CEO in February 2016. He was named the permanent CEO in August 2016.
- (6) Young left company in June 2016.
- (7) Taylor left company in March 2016. His 2016 compensation includes \$5,864 in severance.
- (8) Zimmerman joined the company in December 2014.

#### **DIRECTORS**

## Kenneth Kocher, 50

Occupation: former CEO of Lids Sports Group

Number of common shares: 15,000

## Gregory Bettinelli, 43

Occupation: partner at Upfront Ventures, co-founder of MuckerLab Number of common shares: 4,350

## Lawrence Castellani, 70

Occupation: former chairman and CEO of Advance Auto Parts Inc.

Number of common shares: 305,248

#### Benjamin Geiger, 41

**Occupation:** partner in Freeman Spogli & Co. Number of common shares: 0

## Catherine Langham, 58

Occupation: CEO of Langham Logistics Inc. Number of common shares: 44.642

# John Roth. 57

Occupation: CEO of Freeman Spogli & Co. Number of common shares: 13,475,981

## Peter Starrett, 68

Occupation: president of Peter Starrett
Associates

Number of common shares: 194,642

## Kathleen Tierney, 71

Occupation: operating partner at Parallel Investment Partners

Number of common shares: 44,642

#### William Carmichael, 72

Occupation: chairman of trustees of various Columbia Funds trusts

Number of common shares: 9,579