

SOLO ALL-STAR AGENTS

(IBJ photo/Daniel Axler)



Duncan tops list with 296 sales

Mike Duncan is marking 20 years as a real estate agent by topping IBJ's list of the city's All-Star solo agents. Duncan worked with his son Jared for 15 years as an agent team that regularly ranked highly in the All-Star teams category.

Duncan closed 296 transactions in 2016-2017, for a two-year sales volume of \$59,762,953. He focuses on southern Marion

County and northern Johnson County.

Stephen Clark of Keller Williams Indianapolis Metro North/Carmel moved up to the No. 2 spot, with 2016-2017 sales volume of \$48,475,143 and 176 transactions. Clark was in third place last year.

Larry Rasmussen of Century 21 Rasmussen is the new No. 3 solo agent, with sales volume of \$48,150,663 and 78 transactions. He was No. 5 last year.

1 MIKE DUNCAN

Mike Duncan
Real Estate Group

\$59,762,953	Total sales volume
\$19,569,845	Sales volume 2017
\$40,193,108	Sales volume 2016
296	Total transactions closed
97	Transactions closed 2017
199	Transactions closed 2016
\$1,375,000	Largest transaction '16-'17
0	Assistants

southern Marion County, Johnson County

Agent Agency



2 STEPHEN CLARK
Keller Williams
Indianapolis Metro
North/Carmel

\$48,475,143	Total sales volume
\$27,864,104	Sales volume 2017
\$20,611,039	Sales volume 2016
176	Total transactions closed
100	Transactions closed 2017
76	Transactions closed 2016
\$1,795,000	Largest transaction '16-'17
0	Assistants

Hamilton County, Zionsville, northern Marion County



3 LARRY RASMUSSEN
Century 21
Rasmussen

\$48,150,663	Total sales volume
\$19,105,088	Sales volume 2017
\$29,045,575	Sales volume 2016
78	Total transactions closed
34	Transactions closed 2017
44	Transactions closed 2016
\$900,000	Largest transaction '16-'17
0	Assistants

Carmel, Fishers, Indianapolis, Noblesville, Westfield, Zionsville



4 ANDY SHEETS
Century 21 Scheetz



5 KEITH ALBRECHT
RE/MAX Elite
Properties



6 JAMIE HALL
Carpenter Realtors



7 JENNIL SALAZAR
RE/MAX Ability
Plus



8 JASON O'NEIL
Century 21 Scheetz



9 DREW SCHROEDER
eXp Realty LLC



10 TONY JANKO
Century 21 Scheetz

Total sales volume	\$46,982,732
Sales volume 2017	\$24,063,207
Sales volume 2016	\$22,919,525
Total transactions closed	136
Transactions closed 2017	68
Transactions closed 2016	68
Largest transaction '16-'17	\$825,000
Assistants	1

Primary territory Morse Lake, Hamilton, Boone, Marion counties

Total sales volume	\$45,607,366
Sales volume 2017	\$21,978,555
Sales volume 2016	\$23,628,811
Total transactions closed	109
Transactions closed 2017	45
Transactions closed 2016	64
Largest transaction '16-'17	\$2,840,000
Assistants	1

Primary territory Indianapolis north side, Fishers, Geist, Zionsville, Carmel, Westfield, Noblesville

Total sales volume	\$45,178,722
Sales volume 2017	\$22,944,117
Sales volume 2016	\$22,234,605
Total transactions closed	182
Transactions closed 2017	83
Transactions closed 2016	99
Largest transaction '16-'17	DND
Assistants	0

Primary territory Hendricks County

Total sales volume	\$44,832,371
Sales volume 2017	\$23,957,636
Sales volume 2016	\$20,874,735
Total transactions closed	82
Transactions closed 2017	43
Transactions closed 2016	39
Largest transaction '16-'17	DND
Assistants	1

Primary territory Carmel, Fishers, Indianapolis, Noblesville, Westfield, Hamilton County

Total sales volume	\$42,941,424
Sales volume 2017	\$28,743,875
Sales volume 2016	\$14,197,549
Total transactions closed	71
Transactions closed 2017	44
Transactions closed 2016	27
Largest transaction '16-'17	\$2,500,000
Assistants	1

Primary territory Hamilton, Boone, Marion, Hendricks counties

Total sales volume	\$42,745,416
Sales volume 2017	\$21,706,683
Sales volume 2016	\$21,038,733
Total transactions closed	148
Transactions closed 2017	72
Transactions closed 2016	76
Largest transaction '16-'17	\$1,087,422
Assistants	0

Primary territory Marion, Hamilton, Boone, Hancock counties

Total sales volume	\$39,131,525
Sales volume 2017	\$21,524,290
Sales volume 2016	\$17,607,235
Total transactions closed	151
Transactions closed 2017	78
Transactions closed 2016	73
Largest transaction '16-'17	\$517,790
Assistants	0

Primary territory Hendricks, Hamilton, Boone, Johnson, Marion Counties