

Interactive Intelligence Group Inc.

Interactive Intelligence Group Inc., 7601 Interactive Way, Indianapolis, 46278 (www.inin.com), develops communications and interactions-management software. In the quarter ended March 31, 2012, the company lost \$1.1 million, or 6 cents per share, on revenue of \$54.8 million. That compares with net income of \$3.7 million, or 19 cents per share, on revenue of \$52.0 million in the same period a year earlier. The company's shares trade on NASDAQ under the ticker ININ. Information from Proxy Corner was taken from the company's proxy statement dated April 4, 2011, and from Yahoo Finance.

VALUE	8/1/12	8/1/11
Shares of common stock outstanding	20.1 million	19.9 million
Market value of one common share	\$24.55	\$38.08
Market value of common stock	\$493.5 million	\$757.8 million

NOTEWORTHY CONTROL

Don Brown

Number of common shares: 4,518,459
Percentage of common shares: 23.2

BlackRock Inc.

Number of common shares: 1,078,745
Percentage of common shares: 5.6

Bares Capital Management

Number of common shares: 2,240,267
Percentage of common shares: 11.7

EXECUTIVE COMPENSATION

	Total '11 compensation	Salary Bonus	Stock and option grants (1)	All other pay (2)	% change (3)
Don Brown chairman, CEO	\$1,584,207	\$370,000 \$0	\$813,820	\$400,387	15.8%
Stephen Head chief financial officer	\$1,018,241	\$247,500 \$0	\$488,292	\$282,449	13.7%
Gary Blough executive vice president	\$1,008,161	\$221,500 \$0	\$569,674	\$216,987	18.3%
Pamela Hynes vice president	\$688,288	\$195,000 \$0	\$325,528	\$167,760	45.2%
Joseph Staples chief marketing officer	\$765,717	\$232,000 \$0	\$406,910	\$126,807	12.2%

(1) Grant date fair value of stock and options awards, as calculated in company's proxy statement in its grant of plan-based awards table.

(2) Includes non-equity incentive plan compensation, above-market or preferential earnings on deferred compensation and all other annual compensation.

(3) Percentage increase or decrease in executive's total compensation vs. previous year.

DIRECTORS

Mark Hill, 55

Occupation: managing partner of Collina Ventures
Other directorships: Central Indiana Corporate Partnership, Central Indiana Community Foundation, United Way of Central Indiana
Number of common shares: 154,172
Previous year: 140,172

Richard Reck, 62

Occupation: president of Business Strategy Advisors
Other directorships: Merge Healthcare Inc., Advanced Life Sciences Holdings Inc.
Number of common shares: 70,000
Number of common shares: 66,000

Michael Heim, 57

Occupation: former chief information officer of Eli Lilly and Co.
Other directorships: none
Number of common shares: 44,000
Previous year: 37,000

Edward Hamburg, 60

Occupation: former executive vice president and chief financial officer of SPSS Inc.
Other directorships: ThruPoint Inc., Sendmail Inc., Core Security Technologies
Number of common shares: 67,156
Previous year: 66,556

Don Brown, 56

Occupation: chairman, CEO and president of company
Other directorships: none
Number of common shares: 4,518,459
Previous year: 4,516,459

Richard Halperin, 63

Occupation: former CEO of Coherent Networks International Inc.
Other directorships: none
Number of common shares: 19,500
Number of common shares: 14,500