

Kimball International Inc.

Kimball International Inc., 1600 Royal St., Jasper, 47549, makes furnishings under the brands National Office Furniture, Kimball Office and Kimball Hospitality. In the first fiscal quarter, which ended Sept. 30, Kimball earned \$11.0 million, or 29 cents per share, on sales of \$175.0 million. In the same period a year earlier, the company earned \$5.6 million, or 15 cents per share, on sales of \$156.6 million. Kimball's shares trade on NASDAQ under the ticker KBAL. Information for Proxy Corner was taken from the company's proxy statement dated Sept. 9, 2016, and from Yahoo Finance.

VALUE	12/12/16	12/12/15
Shares outstanding	37.7 million	37.6 million
Market value of one share	\$17.43	\$10.37
Market value of common stock	\$657.1 million	\$389.9 million

NOTEWORTHY CONTROL

Dimensional Fund Advisors

Number of shares: 2,548,592

Percent of shares: 6.8

BlackRock Inc.

Number of shares: 1,986,046

Percent of shares: 5.3

EXECUTIVE COMPENSATION

	Total '16 compensation	Salary Bonus	Stock and option grants (1)	All other pay (2)	% change (3)
Robert Schneider chairman, CEO	\$2,493,740	\$550,004 \$0	\$1,555,590	\$388,146	45.7%
Michelle Schroeder chief financial officer	\$828,762	\$320,008 \$0	\$321,217	\$187,537	19.0%
Donald Van Winkle president	\$1,446,870	\$401,804 \$0	\$802,177	\$242,889	-1.7%
Lonnie Nicholson chief administrative officer	\$741,698	\$297,136 \$10,000	\$261,736	\$172,826	NA
Kevin McCoy president of National Office Furniture	\$728,763	\$280,020 \$0	\$179,521	\$269,222	-6.2%

(1) Grant date fair value of stock and options awards, as calculated in company's proxy statement in its grant of plan-based awards table.

(2) Includes non-equity incentive plan compensation, above-market or preferential earnings on deferred compensation and all other annual compensation.

(3) Percentage increase or decrease in executive's total compensation vs. previous year.

DIRECTORS

Timothy Jahnke, 56

Occupation: CEO of Elkay Manufacturing Co.

Number of shares: 12,537

Timothy Tischhauser, 58

Occupation: executive consultant

Number of shares: 48,501

Kimberly Ryan, 49

Occupation: senior vice president of Hillenbrand Inc.

Number of shares: 9,391

Patrick Connolly, 57

Occupation: global CEO of schools and universities for Sodexo

Number of shares: 14,794

Robert Schneider, 55

Occupation: chairman and CEO of company

Number of shares: 267,397

Geoffrey Stringer, 73

Occupation: former executive vice president of Bank One Corp.

Number of shares: 53,741

Kristine Juster, 53

Occupation: president of Newell Rubbermaid's global writing segment

Number of shares: 3,355

Susan Frampton, 58

Occupation: president of the not-for-profit organization Planetree

Number of shares: 3,929

All officers and directors as a group (16 people) control 848,481 shares, or 2.3 percent of the total. In the previous year, 15 officers and directors controlled 633,970 shares, or 1.8 percent of the total.