2015 ALL-STAR AGENT TEAMS

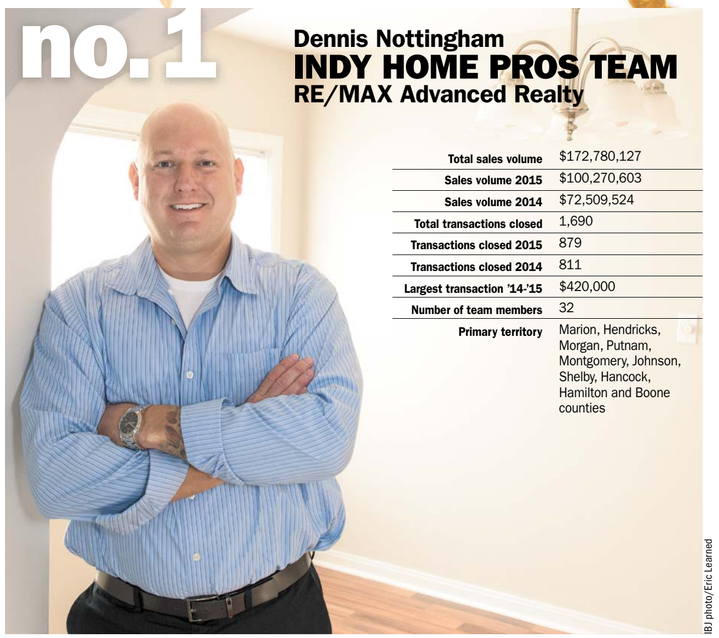
Nottingham dethrones long-time team leader

For the first time in almost a decade, the Bif Ward team isn't No. 1 in the IBJ All-Star team ranking. After seven years, the local real estate legend slipped to No. 3, replaced at the top by Dennis Nottingham's Indy Home Pros Team.

Nottingham's group tallied almost $173 million in sales and closed almost 1,700 transactions in 2014 and 2015. Crashing the top three at No. 2 is veteran Dick Richwine. The Richwine Group racked up almost $127 million in sales across 381 transactions. Ward's team, with 207 closed transactions, reported sales of $125.8 million.

The team category includes agents with assistants who perform non-clerical real estate functions. Nottingham's team has 32 members, Richwine's just six, and Ward's 4.•

no. 1



IBJ photo/Eric Learned

Dennis Nottingham
INDY HOME PROS TEAM
RE/MAX Advanced Realty

Total sales volume	$172,780,127
Sales volume 2015	$100,270,603
Sales volume 2014	$72,509,524
Total transactions closed	1,690
Transactions closed 2015	879
Transactions closed 2014	811
Largest transaction '14-'15	$420,000
Number of team members	32
Primary territory	Marion, Hendricks, Morgan, Putnam, Montgomery, Johnson, Shelby, Hancock, Hamilton and Boone counties

no. 2

THE RICHWINE GROUP
Berkshire Hathaway Home Services Indiana Realty
Dick Richwine

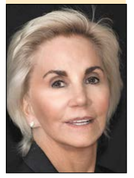
$126,834,868
$76,729,632
$50,105,236
381
229
152
$3,000,000
6
Broad Ripple, Carmel, Fishers, Geist, Noblesville, Westfield, Zionsville, Lawrence and Washington townships, Hancock County, Greenwood

How the rankings are compiled

IBJ has gathered its All-Star Agents list annually since 1997. Agents are ranked by their sales volume over a two-year period. The rankings are based on information gathered from questionnaires sent to the largest residential real estate agencies and other agents in the Indianapolis area. Results are based solely on agents' responses. Only full-time agents are eligible for the list.•

no. 3

BIF WARD REAL ESTATE GROUP
F.C. Tucker Co. Inc.



$125,828,178
$58,169,562
$67,658,616
207
106
101
$3,880,875
4
Meridian Hills, Meridian-Kessler, Williams Creek, Washington Township, Carmel, Geist, Fishers, Zionsville, downtown, Westfield, Noblesville

no. 4

MATT MCLAUGHLIN TEAM
F.C. Tucker Co. Inc.

$110,704,991
$57,935,420
$52,769,571
215
108
107
$2,150,000
5
downtown, Meridian-Kessler, Butler Tarkington, Meridian Hills, Williams Creek, Carmel, Zionsville, Fishers

no. 5

DAVID BRENTON TEAM

$109,475,322
$56,726,118
$52,749,204
647
329
318
$595,000
6
Indianapolis, Johnson County

no. 6

JEFF PAXSON TEAM

$104,385,878
$56,132,772
$48,253,106
534
292
242
$725,000
4
Indianapolis, Greenwood, Center Grove, Trafalgar, Bargersville and Franklin

no. 7

THE CHRISTOPHER SCHULHOF HOMESELLING TEAM
RE/MAX Realty Services

$88,691,277
$48,031,128
$40,660,149
272
147
125
$1,950,000
4
Fishers, Geist, Noblesville, Carmel, Zionsville

no. 8

SCHEETZ TEAM - MIKE & MELANIE SCHEETZ
Century 21 Scheetz

$84,289,457
$44,755,141
$39,659,316
292
145
147
$1,600,000
2
Boone, Hamilton, Hendricks and Marion counties

no. 9

EVERHART STUDIO
Joe Everhart

$80,001,033
$40,213,528
$39,787,505
249
125
124
$1,500,000
3
downtown, Center Township, Washington Township

no. 10

MIKE DUNCAN REAL ESTATE GROUP
Mike and Jared Duncan

$74,163,556
$41,188,916
$32,974,640
377
205
172
$617,000
2
Indianapolis and Johnson County

no. 11

INDY HOMES TEAM
Keller Williams Realty Greater Indianapolis
Kristie Smith

$73,644,433
$41,421,521
$32,222,912
283
160
123
$1,800,000
5
Indianapolis, Zionsville, Hamilton and Hendricks counties

no. 12

CENTRAL INDIANA REAL ESTATE GROUP
Keller Williams Realty Greater Indianapolis
Matt Reffeitt

$71,348,585
$28,225,874
$43,122,711
390
156
234
$910,000
10
Indianapolis, Brownsburg, Plainfield, Avon, Danville

no. 13

JEREMY TUCKER TEAM
RE/MAX Centerstone

$71,063,110
$29,098,106
$41,965,004
1,146
875
271
$2,000,000
2
Avon, Brownsburg, Plainfield, Zionsville; Boone, Marion and Hendricks counties

no. 14

MIKE WATKINS REAL ESTATE GROUP

$69,613,006
$38,650,171
$30,952,835
415
223
192
$550,000
4
southern Marion County, northern Johnson County

no. 15

SCOTT SMITH REALTY GROUP
Keller Williams Realty Greater Indianapolis

$66,612,828
$29,820,352
$36,792,476
636
300
336
$899,000
10
Indianapolis area, Johnson County, Marion County

no. 16

EVELO TEAM
Keller Williams Realty Greater Indianapolis
Stephanie and Derek Evelo

$61,906,570
$34,410,801
$27,495,769
270
145
125
$900,000
7
Hamilton County, Fishers, Noblesville

no. 17

THE ALBRECHT TEAM
RE/MAX Real Estate Groups
Keith Albrecht

$61,559,919
$27,491,194
$34,068,725
170
80
90
$1,143,500
2
Indianapolis north side, Fishers, Geist, Zionsville, Carmel, Westfield, Noblesville

no. 18

TEAM STUDEBAKER
Century 21 Scheetz
Mark Studebaker

$59,953,501
$28,705,049
$31,248,452
239
119
120
$692,000
3
Boone, Hamilton, Hancock, Hendricks and Marion counties

no. 19

CARL VARGAS TEAM
F.C. Tucker Co. Inc.

$57,226,958
$29,944,634
$27,282,324
257
129
128
$940,000
5
Hendricks County, western Marion County, Pike Township

no. 20

THE GUTTING GROUP
Keller Williams Indianapolis Metro North/ Carmel
Derek Gutting

$56,156,484
$32,195,934
$23,955,172
290
152
138
$740,000
5
Carmel, Noblesville, Westfield, Fishers

no. 21

LITZ REAL ESTATE
Margie Litz

$55,645,795
$29,516,192
$26,129,603
127
72
55
$1,475,900
3
Meridian-Kessler, Meridian Hills, Williams Creek, Washington Township, downtown, Zionsville, Carmel

no. 22

FLOCK REAL ESTATE GROUP
Kurt and Kate Flock

$55,565,173
$27,437,146
$28,128,027
196
87
109
$1,500,000
4
Center and Washington townships, downtown historic neighborhoods

no. 23

THE SOMERVILLE TEAM
RE/MAX Ability Plus
Libby Somerville

$55,411,360
$35,261,451
$20,149,909
179
107
72
$1,510,000
2
Meridian-Kessler, Arden, Meridian Hills, Butler-Tarkington, Forest Hills, Washington Township, Carmel, Zionsville

no. 24

TRACY WRIGHT TEAM
Encore Sotheby's International Realty

$53,740,930
$25,343,680
$28,397,250
118
48
70
$2,342,000
5
Zionsville, Carmel, Noblesville, Westfield, Geist,

no. 25

INDY PROPERTY SOURCE
Keller Williams Realty Greater Indianapolis
Chris Price

$53,709,882
$32,993,107
$20,716,775
651
355
296
$525,000
11
Indianapolis, Brownsburg, Avon, Plainfield Lead agent: Chris Price