

Hillenbrand Inc.

Hillenbrand Inc., One Batesville Blvd., Batesville, 47006, operates the Batesville segment, which sells burial caskets and other death-care products. Hillenbrand also operates a Process Equipment Group, which makes material-handling equipment and systems. In the fiscal year ending Sept. 30, 2017, Hillenbrand earned \$126.2 million, or \$1.97 per share, on revenue of \$1.59 billion. A year earlier, the company earned \$112.8 million, or \$1.77 per share, on \$1.54 billion in revenue. The company trades on the New York Stock Exchange under the ticker symbol HI. Information for Proxy Corner was taken from Yahoo Finance and from the company's proxy statement dated Jan. 2, 2018.

VALUE	1/16/18	1/16/17
Shares of common stock outstanding	63.2 million	63.6 million
Market value of one common share	\$44.50	\$36.90
Market value of common stock	\$2.81 billion	\$2.35 billion

NOTEWORTHY CONTROL

Vanguard Group Inc.

Number of shares: 5,553,450

Percent of shares: 8.78

BlackRock Fund Advisors

Number of shares: 8,056,461

Percent of shares: 12.7

EXECUTIVE COMPENSATION

	Total '17 compensation	Salary Bonus	Stock and option grants (1)	All other pay (2)	% change (3)
Joe Raver CEO and president	\$4,317,991	\$745,699 \$0	\$2,399,934	\$1,172,358	28.3%
Kristina Cerniglia chief financial officer	\$1,805,700	\$506,806 \$0	\$699,970	\$598,924	14.5%
Kimberly Ryan president of Coperion	\$2,711,291	\$471,186 \$0	\$617,934	\$1,622,171	58.2%
Christopher Trainor president of Batesville	\$1,292,194	\$421,425 \$0	\$524,983	\$345,786	35.6
William Canady president of industrial	\$1,534,988	\$406,093 \$0	\$459,699	\$669,196	NA

(1) Grant date fair value of stock and options awards, as calculated in company's proxy statement in its grant of plan-based awards table.

(2) Includes non-equity incentive plan compensation, above-market or preferential earnings on deferred compensation and all other annual compensation.

(3) Percentage increase or decrease in executive's total compensation vs. previous year.

DIRECTORS

Gary Collar, 61

Occupation: senior vice president and general manager of Asia Pacific region for AGCO Corp.

Number of shares: 8,154

Thomas Johnson, 67

Occupation: founder of Johnson Consulting Group

Number of shares: 45,971

Neil Novich, 63

Occupation: former chairman, CEO and president of Ryerson Inc.

Number of shares: 34,240

Joe Raver, 51

Occupation: president and CEO of company

Number of shares: 371,241

Joy Greenway, 57

Occupation: executive director of transformation for the Global Business Services unit of General Motors

Number of shares: 15,795

Edward Cloues II, 70

Occupation: chairman of AMREP Corp., vice chairman of Virtua Health Inc.

Number of shares: 30,343

Helen Cornell, 59

Occupation: president and CEO of Owensboro Grain Co.

Number of shares: 24,929

Eduardo Menasce, 72

Occupation: retired president of the Enterprise Solutions Group for Verizon Communications Inc.

Number of shares: 49,828

Stuart Taylor II, 57

Occupation: CEO of The Taylor Group

Number of shares: 50,774

Mark DeLuzio, 61

Occupation: president and CEO of Lean Horizons Consulting LLC

Number of shares: 63,737

F. Joseph Loughrey, 68

Occupation: chairman of company, retired president and chief operating officer of Cummins Inc.

Number of shares: 69,811

All officers and directors as a group (20 people) control 1,157,842 shares, or 1.7 percent of the total. A year earlier, 19 officers and directors controlled 1,127,189 shares, or 1.7 percent of the total.